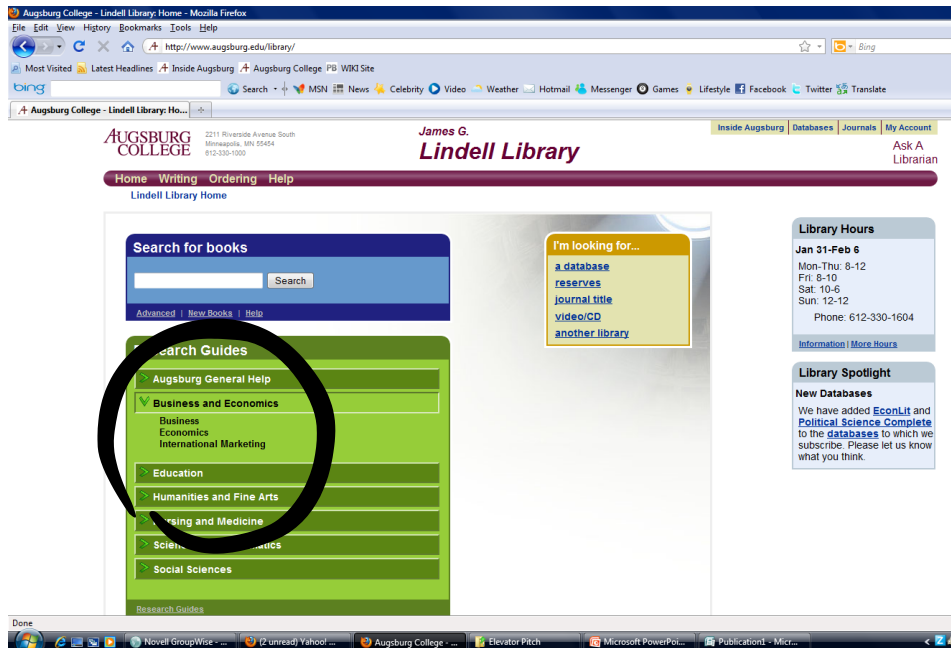


Performing Basic Company Research Using Online Resources at Augsburg

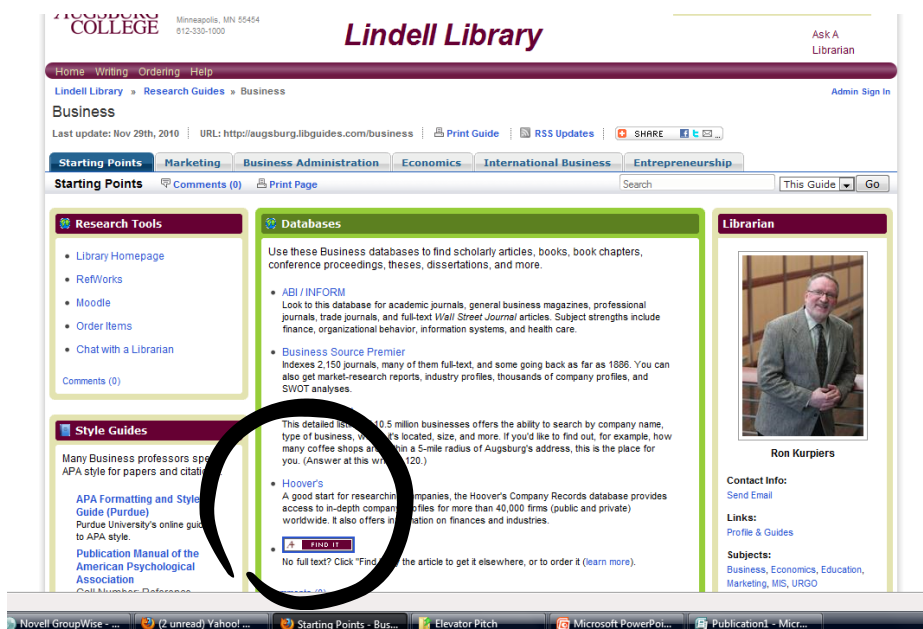
Step One: Visit the Lindell Library website at <http://www.augsburg.edu/library/>

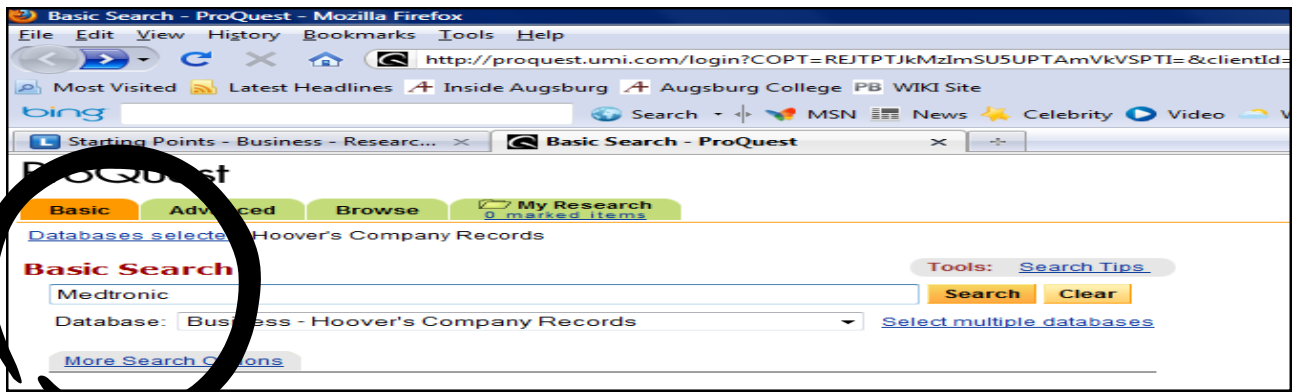
Step Two: Click on “Business” link under Research Guides.



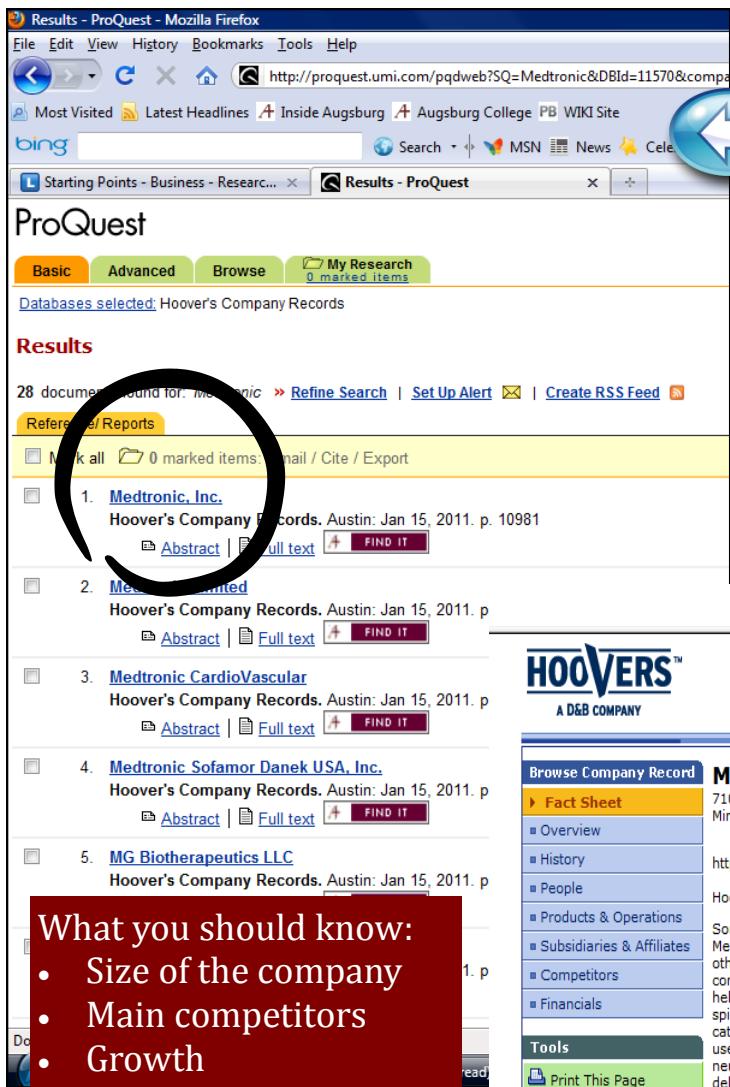
Step Three: Click on the “Hoovers” link to find basic information about companies

Optional: Click on “Business Source Premier” to read current articles on companies.







Step Four: Type in the company name



Step 5: Click on the link for the appropriate company.

Step 6: Jot down important information to prepare for interviews, cover letters, etc.

- What you should know:**
- Size of the company
 - Main competitors
 - Growth
 - Sales/Profits
 - History
 - Overview
 - Main products/ services

Browse Company Record

- ▶ **Fact Sheet**
- Overview
- History
- People
- Products & Operations
- Subsidiaries & Affiliates
- Competitors
- Financials

Tools

- Print This Page

Medtronic, Inc. (NYSE: MDT)

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 Minneapolis, MN 55432-5604 Fax: 763-514-4879
 Toll Free: 800-328-2518

http://www.medtronic.com

Hoover's coverage by [Anne Law](#)

Sometimes the best medicine is a short, sharp shock; that's why Medtronic's products reside in its customers' hearts and minds (among other places). A leading maker of implantable biomedical devices, the company makes defibrillators and pacemakers that shock the heart to help it beat normally. Subsidiary [Medtronic Sofamor Danek](#) makes spinal implant devices, while [Medtronic CardioVascular](#) produces catheters, stents, valves, balloons, and surgical ablation technologies used to treat vascular and heart disease. The company's neuromodulation division makes nerve and brain stimulation and drug delivery systems. Medtronic also makes devices for diabetes; ear, nose, and throat (ENT) conditions; and emergency medicine.

[Full Overview](#)

Key Numbers

| Company Type | Public (NYSE: MDT) |
|---------------------------------|--------------------|
| Fiscal Year-End | April |
| 2010 Sales (mil.) | \$15,817.0 |
| 1-Year Sales Growth | 8.3% |
| 2010 Net Income (mil.) | \$3,099.0 |
| 1-Year Net Income Growth | 13.0% |